HELP WANTED AND TELEPHONE DIRECTORY ADVERTISEMENTS

AGENTS WANTED.

GENTS-Big money selling radio illuminat-ing house numbers; shine at night; sell on ight; \$1 set agent's sample outfit 50c.; get ours to-day. Gaston, Timken Bldg., San itego, Cal.

pours to-day. Gaston, Timken Bidg., San Diego, Cal.

AGENTS-Stop daily grind, start silvering mirrors, auto headlights, tableware, &c.; plans free. Clarence Sprinkle, Dept. 121. Marion, Ind.

AGENTS, MAKE A DOLLAR AN HOUR, sell Mendets, a patent patch; instantly mends leaks in all utensils; sample free. Mendet Co., American, N. V. 1998.

AGENTS-Men or wonten, make 160% profit new household article; every housewife buys on sight; no competition; write quick. Adell Mfg. Co., Orange, Mass, ighters, and plans free. Clarence Sprinkle, Dept. 121, Marion, Ind.
Marion, Ind.
AGENTS, MAKE A DOLLAR AN HOUR; sell Mendets, a patent patch; instantly monds leaks in all utensils, sample free. Mendet Co., Anosterdam, N. Y.
AGENTS—Men or voucen, make 100% profit; new household article; every housewife buys on sight; ne competition; write quick. Adel Mrg. Co. Orange, Mass.
AGENTS to sell rapid matchiess gas lighters, Oriental sex detectors and other novelties; samples 15 cents. 138 Mulberry at, Newark, N. J. Write or call.
AGENTS—Poimet Poissing Cloth cleans all metals; retails 25c. Sample free. F. C. Gale Co., 15 Edinboro st., Boston.
AGENTS—Increase your profits selling soap, perfumes, extracts, &c., as side line. Lacassdan Co., Dept. 642, St. Louis, Mo.
AGENTS, ladies or gents and salesmen, big special holiday pennant, excellent profits. THE ART PRESS. Orange, Mass.
BIG profits easy. Duplex transformers

NOW to be a successful agent; details free. Standard, 214 West 34th st.

Standard, 214 West 34th st.

SALES AGEN'S can make \$10 to \$15 a
day selling Cresco Newleather Utility Bags
and Waterproof Aprons. Improved Mfg. Co.,
Dept. 187, Ashland, Ohio.

AGENTS-You've always wanted big money; here it is: \$16-\$52 a day possible; new patented aluminum handle cutlery set; you simply display set and write order; we deliver and collect; pay you daily; experience unnecessary; sample free; try it out. Jennings Mfg. Co., Set 1355, Dayton, Ohio.

AGENTS-Ladies: \$4 an hour for spare time posible; new patented, beautiful aluminum handle cutlery set; makes dandy present; you simply display set and write order; we deliver and collect; pay you daily; experience unnecessary; sample free. Jennings Mfg. Co., Set 416, Dayton, Ohio.

AGENTS-Ladies wave your own hair or work for others; instruction and outfit \$5; salespeople wanted everywhere. Write Chiengo Permanent Wave Co., 715 Baltimore Hide, Chiengo. eago Permanent Wave Co., 110 Daithiore Hidgs, Chicago. AGENTS, ladies, 310 to 350 weekly selling sanitary specialty used by women; whole or part time; dignified work; no experience, Free particulars. American Rubber Products Co., 608 5th av., Pittsburgh, Pa.

HELP WANTED-MALE

A salesman is a man who sells. When he does not, what's the answer? Generally he is handling the wrong product, an uninteresting or unattractive proposition. The more attractive he proposition the more interest he takes, making him a better salesman. We have a very attractive and interesting proposition which will appeal to you; clean, with big money making possibilities. Room 50, 196 Market st., Newark, N. J.

ART SALESMAN.

Permanent position open with high class 5th av. house for a first class salesman experienced in selling fine porcelains and kindred arts to an exclusive retail trade; knowledge of bookkeeping and stenography desirable but not essential; reply with all particulars, stating age, experience, salary expected. Address Confidential, room 906 Times Building.

ARTIST, LETTERER AND DESIGNER or general commercial art; out of town; ring samples. Monday afternoon, Mr. Neu-nann, Hotel Hermitago, 7th av., 42d st.

BOOKKIEPER and cashier wanted; must be thoroughly competent and familiar with importing and jobbing business. Address, giving experience and details, references and salary desired, W 289 Herald, Herald square. BOOKKEEPER—EXPERIENCED DOUBLE ENTRY, IN OFFICE OLD ESTABLISHED MERCHANTE: STATE AGE, EXPERIENCE, SALARY EXPECTED, RELIGION. BOX V 542 HERALD, 289 BWAY.

ENCE, SALARY EXPECTED, RELIGION, BOX V 542 HERALD, 280 BWAY, BOOKKEEPER and general office man, Christian, familiar with commission dressed poultry and meat business; opportunity reliable man; references required. R 2227 Herald, Herald sq.

BOOKKEEPER,—Competent bookkeeper for hotel auditing department. T 604 Herald, 280 Broadway.

BOOKKEEPER,—Man, young, as sales ledger hookeeper; give age, experience, references and salary. Y 2056 Herald, 16th st.

BOY—Wanted, in office of large American fire insurance company, youth of good education and good handwriting; salary to start \$50 per month. Write R. I., P. O. Box 1104.

BOY wanted by textile commission house; a Christian youth; high school graduate preferred. Address, giving full particulars, A 510 Herald, 280 B'way.

BUSINESS REPRESENTATIVE WANTED.

Puritan Mortgage Corporation has attractive offer for salesman who can sell its 7% preferred and common stock.

The personnel of the corporation is the best. The corporation will buy and sell first mortgages on improved, income producing real estate.

The representative can increase his fricome materially on commission basis, Permisnent position. Address Sales Manager, suite 501, 50 East 42d at., New York city.

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HELP WANTED-MALE.

DRAFTSMAN on cast and wrought from stairs and architectural from work; must be experienced and capable of detailing curved and difficult stairs; none but competent, reliable, first class man need apply; employment immediate; plant about fifty nulles from Philadelphia, Pa.; present work in New York State; give full information, also address and phone number if possible. Y 2050 Herald, 16th st.

ENVELOPE machine adjuster on rotary and plunger machines; must be able to make own repairs. Address, stating experience and salary desired, Phillip Griffith's En-velope Co., 417 Locust st., Philadelphia.

We are scarching for men who have proved to themselves that they have selling ability greater than their pres-ent opportunities. ent opportunities.
We will develop such men into SALES MANAGERS and give them a liberal commission on the individual carnings of the corps of salesmen working under them.
Ours is one of the real opportunities that occur but seldom.
Full particulars are given elsewhere in our half column advertisement headed "SALESBEN-IT WILL TAKE YOU JUST 5 MINUTES TO WRITE A LETTER AND FIND OUT."
Write us immediately.

FLOOR MANAGERS.

Wanted thoroughly experienced department store floor managers. Men who desire to locate out of New York city can find ex-cellent opportunities at MEYER BROTHERS, Main Street, Paterson, N. J. Apply Superintendent,

FINANCIAL CAMPAIGN MANAGER,
PUBLICITY AND ADVERTISING MAN.
We are about to launch a financial campaign of considerable magnitude; we seek a man who is thoroughly experienced in raising money through (1) Newspaper advertising. (2) Letters and follow ups. (3) Local meetings, &c. If you think you are qualified to organize and manage a campaign of this sort write us at once, giving details of your past experience; a very profitable contract will be offered the right man; please do not waste your time writing unless you have the ability and can prove it, to put this campaign over in a big way. Answer by letter only. Address F. C. W., room 608, 50 East 42d.

FOREMAN wanted to take charge of pipe shop: must be a live wire; work consists of pipe bending, electric butt welding, assem-bling coils and sweat joints; must under-stand blue prints; state age, experience, ref-crences and salary expected. C 1694 Herald, Recokers and salary expected.

Brocklyn.

GREETING CARD SALESMEN FOR 1922
to sell exclusively the high grade Gerlach-Barklow resale line, consisting of Christmas,
New Year's and every day cards, folders,
place cards, tally cards, &c.: high class, exclusive designs: splendid territory for A1
saleamen. Apply Department B.

GERLACH-BARKLOW COMPANY,
Joliet, III.

GUM MAKER.

Competent, efficient gum man want-ed; one who can take charge of com-plete production facilities of house man-ufacturing gumdrops, licerice drops and clear gums; state experience and references in first letter. Address Q 1832 Herald, 18th st.

HIGH GRADE SALESMEN, COMMANDING TRADE IN MIDDLE WEST AND SOUTHERN TE GUTTORY, TO REPRESENT LARGE AND FOMINENT MANUFACTURERS OF SILVER AND NICKEL PLATED WARE: ONLY THOSE POSSESSING ABILITY AND WHO ARE WILLING TO WORK NEED APPLY: DRAWING ACCOUNT: COMMISSION BASIS: STATE EXPERIENCE AND QUALIFICATIONS IN DETAIL. BOX R 636 HERALD, 280 BWAY.

LARGE wholesale corporation has desirable opening for young man, age 25-30, with minimum experi-ence 2 years manager syndicate 10c. store; replies must give full particulars, syndicate experince, age, nationality, earnings, &c. T 558 Herald, 280 Broadway.

LAW BOOK SALESMEN FOR SHEPARD'S CITATIONS.

AN ATTRACTIVE PROPOSITION, SALARY AND COMMISSION, FOR MEN WITH LEGAL TRAINING AND SELLING EXPERIENCE; LOCAL PUBLICATIONS FOR EACH STATE, SALESMAN IS BACKED BY AGGRESSIVE ADVERTISING FOLICY, APPLY BY LETTER, STATING AGE, LEGAL TRAINING, SELLING EXPERIENCE, &C. THE FRANK SHEPARD CO., 148 LAFAYETTE ST., NEW YORK.

LIGHTING AND HEATING MAN.
Have exceptional permanent position now open, bringing large earnings, for man to act as sole distributer and manage branch for old established manufacturing concern in business over 25 years; must be able to furnish from \$300 to \$500 cash security for goods. Call New York Store, 987 8th av.

MAN-AT ONCE.

A large corporation has an opening for a man from 30 to 40, who is honest, clean cut, ambitious, who is carefully looking about to better his position permanently, with a desire to be connected with an old established, substantial, high class business and earn 875 a week and upward. This position carries with it unlimited possibilities for fature advancement. If you have made good in your present or last position and feel you measure up to our qualifications, call Room 301, 160 Pearl at.

HELP WANTED-MALE.

MEN WANTED.

CITIZENS, BETWEEN THE AGES OF 21 AND 35, FOR POSITIONS ON

THOSE PROVING SATISFACTORY.

APPLY TO ANY OF OUR LOCAL BRANCHES.

BORDEN'S PARM PRODUCTS COMPANY, INC.

MEN WANTED
TO RECOME
WIRELESS OF BRATORS.

Permanent positions; good future; no
strike; salary \$125 to \$200 per month and
up, including expenses in most cases; no provious experience or knowledge of electricity
necessary; common school education sufficient. Apply at nee stating age and present employment.
INTERNATIONAL WIRELESS INSTITUTE,
Minneapolis, Minnesota,
Dept. NX 14.
MERCANTILLE agency reporter to compile
reports from correspondence for special
agency; state age, experience, salary desired. E 1121 Herald, Fulton st. MEN WANTED

fired. E 1121 Herald, Fulton st.

OFFICE MEN.

If you work in an office, a bank or any other place with a lot of men who have the taste and discrimination to know a good pipe when they smoke it, you can make a lot of morey by casually introducing the only biteless, "gooless" pipe ever invented; even the cigar and cigarette smokers will want this pipe when you show it; you can make a good income without any canvassing; write to-day if you work in an office or bank. Zimmerman Corporation, 250 W. 51th st., New York city.

OFFICE boy (Christian) in large insurance company; prefer one with high school education, but not essential; state age and salary expected. Apply V 541 Herald, 280 Broadway.

OIL gauge for Fords. Remarkable new in-

Broadway.

Oil gauge for Fords. Remarkable new invention. Sells on sight. Big profits easy.

Exclusive distributors wanted. Address SALES MGR., 7100 Sta. C, Omaha, Neb. PRINTING SALESMAN.

Experienced salesman who is in touch with big users of fine catalogue and color printing; good income assured capable man; commission with drawing account. R. M., 230 Herald, Herald sq.

REAL estate—Unusually fine opening for experienced young broker to join large midtown real estate firm on commission basis, no advances; more active leads than can follow up; hustler will succeed here promptly. State age, experience. R. L., 228 Herald, Herald sq.

REPRESENTATIVE—HIGH CLASS.
National publicity organization has opening for high class saleman to travel with nationally known public speaker; commissions range from \$15,000 to \$35,000 annually, according to ability. If you have an asset in personality and have been the biggest man on some of the jobs you have worked on, write age and full details and prompt conference will follow.

Address Y 2043 Herald, 16th st.

REAL ESTATE.

Young man wanted in Grand Central zone office; knowledge of sales and rentale; give full particulars. Box R 2218 Herald, Herald sq.

RUNNER—Stock Exchange house wants experienced runer; must write well, have excellent references. Address Box 34, Room 416, 44 Broad st., New York.

SALESMEN.

There can be no excuse for your failure to make hig money with a dividend paying security the merits of which every one is quick to recognize. A certified statement showing unusual earnings during recent depression to back you up. The product a necessity, the management well known to you. Call Room 1008, 7 East 424 st.

SALESMEN.

We have an opening for five or six men with some selling experi-ence to represent us in New York and vicinity; good opportunity for men with clean records; liberal commission. Apply in person be-tween 9 and 11 A. M. and 3 and 5 P. M. E. W. Cardinal & Co., Inc., 17 East 42d st., room 918.

SALESMEN, security, possessing ability and tact, coupled with an unflagging effort are offered an ansociation and an utilimate permanent connection with a new substantial company whose product commands a virgin field and a world wide appeal; an unusual opportunity to earn big money; commission. Call, Hasbrouck-Smith Co., 58 West 39th st.

HELP WANTED-MALE

SALESMEN.

A national real estate organization is opening high class resident
developments in leading cities, and
therefore has unusual openings in
its various districts for men between 35 and 45 years of age with
natural selling ability; these positions require experienced men who
must have carned at least \$7,500 a
year, to take acolusive selling
rights of developments, on a liberal
commission basis; business will
show, in proper hands, a larger income than we care to quote in this
advertisement; our properties are
thoroughly developed under our
own staff of engineers and architects; you will receive a complete
training in our methods; experience in this line not necessarily
essential, if you have handled
customers accustomed to nurchasing from \$3,000 to \$10,000 in single
transactions; references exchanged.

SALESMEN STOCK.

(1) We have a very good talking

(2) We furnish real "live" leads. (3) We give you excellent cooperation. (4) A good commission and to producers we put you in charge of your own crew.

All YOU must be is a worker. Del Morris and McDonald, 590 Fifth av., Fourth floor, New York.

BALESMEN.

You can never judge a proposition by the wording of an ad.
You can never judge a proposition by ery advertisements and been disappointed. But—this proposition of ours is really an extraordinary one and may prove to be just what you are looking for. A 15 minute interview will convince you. Get full particulars from our half column advertisement elsewhere in this section headed "SALESMEN—IT WILL TAKE YOU JUST 5 MINUTES TO WRITE A LETTER AND FIND OUT."

SALESMEN-SALES MANAGERS.

experienced or inexperienced men, 26 to 45 years, who understand that they would have to be seen and talked with personally before being definitely engaged, can save time for both themselves as well as our clients, and will receive by mail full information regarding an attractive connection, with definite appointment for interview, by sending immediately their name and address to "YH" Aetna Advertising Corporation, Times Bidg., New York city.

SALES NEGOTIATOR-HIGH CLASS. If you are seeking an opportunity that presents permanency and individual expansion in an organization built on solid rock, and if by past performance you can prove to possess the proper material as to character and ability, you have the first requisite to negotiate for a position among some others who ARE EARNING from \$20,000 to \$40,000 annually.

Write concise history and state age to secure early conference. ADDRESS Y 2044 HERALD, 16TH ST.

SALES MANAGER

SOFT DRINK, MERCHANDISING AND SALES EXPERT.

The services of a capable, competent and efficient soft drink, merchandis-ing and sales expert are desired by ing and sales expert are desired by one of the oldest pure food products houses in America. The opportunity is one with an extraordinary future for the man who can successfully market a soft drink that we believe possesses many superior selling advantages. The man must be one who has a proven record of successful selling and understands the marketing of similar products on a nation-wide basis.

E. C. Rich, Inc., Rich Building, New York City. SALESMEN.

A rare opportunity presents itself in the form of a unique campaign for the sale of the securities of a going concern, allied to three of the greatest industries known; sales resistance falls far below par in the face of our return on the investment. Tangible assets one-half million; some of the largest bankers in New York are stock-holders; unusual cooperation from the office of the executive personnel; leads that are leads.

SALESMEN—Men wanted to sell "Perry"
dependable fruit trees and shrubbery, big
demand, complete cooperation, commission
paid weekly; write for terms. PERRY
NURSERIES, Brighton, N. Y.

SALESMEN should make \$300-\$500 per
month distributing Speedoline; casy, permanent work; exclusive territory; automobils free. Write for particulars, Speedoline
Co., Dept. 120, Dalias, Texas.

fallsSMAN—Dependable man year round to
take orders for high class ornamental
trees, roses, shrubs, &c. No delivering; commission weekly. Herrick Nursery Co., Rechester, N. Y.
SALESMEN—Men wowing picture trade paper; electric pertable lamps; city references. To executives: 35 per cent. commission work as to 2. 498 West Englar, and C.

MARINE SUPPLY SALESMAN.

MARINE SUPPLY SALESMAN.

Experienced marine supply salesman wanted ferred, S. H. Murdock, Richards for the companies and shippared; commission with ferred to see an example of presenting our plan, while the companies and shippared; commission with ferred to see an example of presenting our plan, while capperienced marine supply salesman wanted ferred, S. H. Murdock, Richards for the companies and shippared; commission with ferred to see an example of presenting our plan, while capperienced marine supply salesman wanted ferred. S. H. Murdock, Richards for the companies and shippared; commission with ferred to see an example of presenting our plan, while capperienced marine supply salesman wanted for salesman wanted for marine supply salesman wanted for salesman wanted for salesman wanted for salesman wanted for marine supply salesman wanted for salesman wanted for marine supply salesman wanted for marine supply salesman wanted for salesman HELP WANTED-MALE.

EVENING AND PART TIME.

Seiling men are the best paid men in industry. You want to make a better income? A train-ing in salesmanship will help you. Read what E. F. FOX, a mem-ber of our organization, says about how seiling is helping him.

"I am a mechanical engineer. For years I have been cooped up in a small office. For year over plans and figures. The provides of the provides

"The training I have received as a member of the night forces of the Business Builders has been a big help to me. My friends tell me I am looking better than I did several weeks before I joined this organization. The nature of this work is a relaxation as compared with my daily tasks.

In addition, you have also the opportunity to varn and win a promotion to a permanent position with one of our six client companies who require altogether over 450 men trained through selfing for positions as District Sales Managers and Sales Executives.

JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC.

An institution conducting a practical school for developing and training District Sales Managers and Sales Executives for growing sales forces—its members earning while learning, selling the securities of going, growing American industrial corporations on commission basis.

12th and 13th Floors, Knickerbocker Building, 42d st. & Broadway.

B. ALTMAN & CO., FIFTH AV. & 34TH STREET, HAVE VACANCIES FOR EXPERIENCED SALESMEN IN THEIR

SILK LUGGAGE AUTO ROBE AND MEN'S FURNISHINGS DEPARTMENTS.

ONLY THOSE ACCUSTOMED TO THE BEST PATRONAGE WILL BE CONSIDERED. APPLY AT 37TH STREET, EMPLOYEES ENTRANCE, OR BY LETTER ADDRESSED TO PERSONNEL BUREAU.

In one minute you will be put in touch with an opportunity to greatly increase your earning capacity. We are running a large half column advertisement in this section headed "SALESMEN—IT WILL TAKE YOU JUST 5 MINUTES TO WRITE A LETTER AND FIND OUT."

Find the-read it—believe it—and answer it immediately.

If you have always known that you had the ability to earn more than you are carning now—

Here is the one great opportunity that will enable you to do it.

It may never be offered to you again.

Be a MAN. On a MAN'S job. With a MAN'S income.

SALESMAN.

by a large local corporation manufacturing sheet metal articles and novelties supplied to leather manufacturers, jobbers and department stores, &c.; exceptional connection offered to a man of successful experience in merchandising this line of commodities; must be conversant with outlets for these products and acquainted with department buyers; aggressive and active; state age, experience in detail, married or single, salary desired, references and when available. Address Specialties, Box R 2219 Herald, Herald sq.

for retail digar stores; only thoroughly experienced men need apply. Employment manager, 386 BROADWAY.

A PEW LIVE WIRES
POR A
HOUSEHOLD NECESSITY.
SEE MR. WALKER, ROOM 38,
529 COURTLANDT AV., BRONX.

SALESMEN—Security; unusual opportunit for those who can qualify to join our remanent sales organization; selling securities one of our greatest industries; A GOIN CONCERN; excellent cooperation. For si pointment apply by letter, Suite 308, 15 Ea 40th st., or by phone Vanderbilt 4722.

SALESMEN—One for South, one for Middle West; only such well acquainted with buyers of men's furnishing goods for the Jobbing trade need apply: liberal salary will be paid first class man; state full particulars. R 636 Herald, 280 B'way.

mission. The Petro-Dine Co., P. O. Box 329.
Lime, O.

SALESMEN, printing; menu department
Times as, medern shop; little experience
necessary to well connected party; also salesmen with good following for job department;
good opportunity for hustlers. Write Q 1834

"Furthermore, it has broad-aned me, and enabled me to meet and talk naturally with other men. I know this training is helping me in my profession, and I believe it will help me to make a bigger all around suc-cess than I had previously be-lieved possible."

The Business Builders offers a thorough practical training in salesmanship. Classes in the evening make it possible for men who are employed to take advantage of this opportunity.

BALESMEN.

BALESMEN. Are you satisfied with \$25 or \$30 a week?

A few men over 25, with or without previous sales experience, will be trained to earn from \$3,000 to \$10,000 a year. The only requisite is your absolute willingness to work hard.

See Mr. Powdermaker, 1319 Flattron Building.

SALESMEN—An exceptional opportunity to sell stock of an oil company; our proposition is different from the average oil company's; we have a big profit in our leases NOW; salesmen will have selling talk that will bring results. See Mr. Gordon, Room 401, 85 Liberty st.

BALESMEN

SALERMEN—Security; a rare opportunit presents itself to salermen who can qualif to join our sales force selling a listed as curity; excellent cooperation leads our clientele. Cell after 10:50 A. M., Room 503, 25 Broadway.

SALESMAN, side line, to sell general store and grocery trade; orders to be filled through jobber; something every store is asking for; pecket sample; very liberal com-mission. The Petro-Dine Co., P. O. Box 329.

HELP WANTED-MALE.

IT WILL TAKE YOU JUST 5 MINUTES TO WRITE A LETTER AND FIND OUT.

Our present General Sales Manager wrote such a letter-got an interview with us-started as a Salesman-made such a big showing that in just a few months he carned the promotion to his present high position. Other men answering our other advertisements in the past are now averaging \$12,000 a year and better.

Many men have earned from \$100 to \$200 a week and been promoted to Assistant Sales and Commercial Managers. The opportunity is absolutely here. We can show you that the Directors of our Corporation are among the biggest business and ecientific men of the country. Men who have money invested in this corporation and indorse it and support it.

and support it.

When you sell this proposition of ours you are selling the most substantial thing of its kind in extense. And your remuneration is so large that even from a single sale a day you will have an income of \$180 a week. Figure how easy it will be to make 10 calls a day and you will see how simple a matter it should be to run your income up to a big figure. You start as satesman, but we don't KEEP you a satesman. If you are industrious and persistent and do your best we will quickly promote you.

OUR PRESENT EXECUTIVES HAVE ALL BEEN DEVELOPED WITHIN OUR SALES RANKS. The same chance of promotion is offered to you. These higher positions pay both salary and commission. There are several vacancies now. It might so happen that you would be the man to win one of these promotions. Nowhere is man's ability so quickly and liberally recognized.

erally recognized.

If you have a clean past record and are willing to do your best we can absolutely promise you a permanent connection. The products which we are concerned in manufacturing will have a national sale and no competition. Nothing can stop the growth of our Company and nothing can stop your "growth" with us—if you will come now—and put in some good, hard licks. You need not worry any longer regarding your future. There is a big income and a FERMANENT income for any man who can demonstrate his ability. Now you have read this advertisement—you may have also read others. But by just reading you cannot have any idea of the bigness of the opportunity. Consider that all you have to do to prove how big that opportuniti is—is to write a simple letter.

Take just a few minutes of your time—tell us semething of your past and when it will be convenient to call for an interview. It costs you nothing to investigate. What you may gain is a permanent big paying connection with one of the large corporations of the country.

WRITE THIS LETTER SIMPLY BECAUSE WRITING A LETTER DOES NOT AMOUNT TO MUCH AND IF THE OPPORTUNITY IS HERE-YOU SURELY WANT TO FIND IT OUT. WRITE TO DAY. V 537 Herald, 280 Broadway.

growing need,

By this system, without interfering
with your present work at all, you can
qualify for this splendid profession in
a few short months. Call or phone for
formation or wrise Dept. H-5. No obli-

SALESMAN FOR SOUTH HANDKERCHIEFS—A leading hand-kerchief house has opening for a high grade man; must be experienced and well acquainted with the trade; no ob-jection if another nonconflicting line is carried; commission arrangement, Apply by letter only, Tobler Bros. & Co., 395 4th av.

BALESMEN. A wonderful opportunity is offered by a large stock brokerage commission house to a few live wire telephone salesmen; some knowledge required; salary basis; confidential. A. B., box 510 Herald, 280 B'way,

SECURITY SALES MANAGER.

We offer an unusual opportunity to a man who is now managing a force of rock salesmen. If you have a force of real producers and can bring your organization with you we are prepared to offer you a contract that will net you a very fine income. Our proposition has real merit and the stock has proven itself to be an easy seller; answer by letter only, giving full details; your letter will be held in strict confidence. If you are the man we seek you will hear from us at once. Write F. C. W., room 608, 50 East 42d st.

SECURITY SALESMANAGER. Corporation with limited Issue of securities has opening for real producer with vision, who can organize and sell; special list of prospects, with cooperation; absolutely new idea on market that is assured; liberal commission with permanent contract after showning results; national advertising campaign planned. E 1128 Herald, Fulton st.

LINOTYPE operators receive \$50 weekly with overtime, \$70 to \$100; course \$200 established 15 years; 21 Mergenthalers Investigate, Empire School, 135 East 16th at Investigate. Empire School, 133 East 14th st.

MEN-Age 17 to 55, experience unnecessary.

Travel: make secret investigations, reports. Salaries: expenses. American Foreign Detective Agency, 507 St. Leuis.

MEN wanted for U. S. Mail Service. Permanent. Easy to get in now. Correspondence course unnecessary. Write E. S. Bishop. box 531, Joplin, Mo.

GOVERNMENT auditors for income tax revenue service: salaries \$1,500 to \$2,000.

Write for free information. Federal Institute, room 109. Washington, D. C.

GENTLEMAN (27) desires room with refined family in exchange for French conversation: sober, retined references. L. 27) Herald, Herald square.

MEN wanted for detective work. Expense SHIPPING clerk, incandescent lamp experi-ence, Christian manufacturer. Telephone for appointment Mr. Bogart, Murray Hill

SPECIAL REPRESENTATIVE

SOLICITORS admitted attorney, get business from lawyers; commissions. C 1698 Her-ald, Erooklyn.

AN UNLIMITED FUTURE—FINANCIAL BACKING.
NO EXPENSES.
FOR A SALESMAN WITH SUCCESSFUL RECORD ONLY.

J. H. HUNTINGTON.

:18 West 44th St.

Room 605.

EMPLOYMENT AGENCIES. Help Wanted Male-Domestic. JOHN LOFGREN AGENCY, 1048 Lexington ar. English footmen at once. Rhinolander 2285.

HELP WANTED-MALE

SPECIALTY SALESMAN, experienced, to call on retail trade with old established line of non-alcoholic beverages; good opportunity; salary and commission. Apply, by letter, Give full particulars, D. M. Co., 502 West 23th, New York city.

STENOGRAPHER.

Apply Superintendent, non-selling, 5th floor

TRANSIT man on city work. C 1696 Herald, Brooklyn.

TREASURER.—Gentiaman with business acumen who can take command and make decisions as logical as they are swift to become treasurer and director of a produce corporation incorporated half million, to invest \$15,000 with services. Q 537 Herald, 280 Broadway.

UPHOLSTERERS,

GIMBEL BROTHERS. 33D ST. AND BROADWAY.

YOUNG men wanted for electrical work and electrical teeting; age over 18; steady employment, interesting work. Previous experience not necessary. When answering please give the following information: Age, weight, education and previous employment, if any. A 511 Herald, 280 Bway.

YOUNG Man—A well established corporation desires the services of a young man having a college education and some experience in chemistry; he should be less than 30 and a few years experience in a factory is desirable, and alert, resourceful young man can make a good position for himself; state age, experience and salary expected. Address O 1231 Herald, Fulton st.

Instruction.

TRAFFIC MANAGER.

of traffic specialists to fit men for this

LA SALLE EXTENSION UNIVERSITY, 112 W. 42d st., N. Y. C. Bryant 8920.

MEN WANTED

TO BECOME

WIRELESS OPERATORS.

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